

### PRICELIST 2020

Prezzi in Euro IVA inclusa - Italian VAT include

Yachts	YEAR	BASE	LENGTH	Beths	CAB.	WC	Base (Napoli)					DEPOSIT
							A	B	C	D	E	
							01/01 - 18/04 03/10 - 31/12	18/04 - 23/05 12/09 - 03/10	23/05 - 04/07 29/08 - 12/09	04/07 - 01/08 22/08 - 29/08	01/08 - 22/08	
Jeanneau 53	2010	Napoli	16,06	10+2+1	5+1	3	€ 3.650	€ 4.550	€ 4.750	€ 5.350	€ 5.950	€ 3.000
Bavaria 46 Cruiser	2016	Napoli	14,4	8+2	4	3	€ 2.400	€ 3.000	€ 3.300	€ 3.700	€ 4.100	€ 2.000
Lagoon 440*	2009 refit 2019	Napoli	13,61	8+1+1	4+2	4+1	€ 6.000	€ 6.700	€ 7.300	€ 7.900	€ 8.500	€ 2.000

\* Mandatory: only with our Skipper € 1200 x week

Yachts	YEAR	BASE	LENGTH	Beths	CAB.	WC	Base Marina di Stabia - Castellammare (Napoli)					DEPOSIT
							A	B	C	D	E	
							01/01 - 22/05 25/09 - 31/12	22/05 - 12/06	12/06 - 17/07 04/09 - 25/09	17/07 - 01/08 22/08 - 04/09	01/08 - 22/08	
Bavaria 51 Cruiser	New 2020	Marina di Stabia	14,99	10+2	5	3	€ 3.300	€ 4.200	€ 4.700	€ 5.300	€ 6.500	€ 3.000
Bavaria 46 Cruiser	2018	Marina di Stabia	14,40	8+2	4	3	€ 2.500	€ 3.000	€ 3.600	€ 4.300	€ 5.400	€ 3.000
Bavaria 41 Cruiser	2015	Marina di Stabia	12,35	6+2	3	2	€ 2.000	€ 2.300	€ 2.600	€ 3.400	€ 3.900	€ 3.000
Jeanneau S.Odyssey 42i	2008 ref 2018	Marina di Stabia	12,85	6+2	3	2	€ 2.000	€ 2.200	€ 2.400	€ 2.600	€ 3.000	€ 2.000
Lagoon 42 **	2017	Marina di Stabia	12,8	8+2+1	4+1	4+1	€ 4.000	€ 4.400	€ 4.900	€ 6.200	€ 8.300	€ 4.000

\* Mandatory: only with our Skipper € 1200 x week

Yachts	YEAR	BASE	LENGTH	Beths	CAB.	WC	Base (Tropea, Portorosa)					DEPOSIT
							A	B	C	D	E	
							01/01 - 30/05 19/10 - 31/12	30/05 - 13/06	13/06-18/07 05/09 - 19/09	18/07 - 01/08 22/08 - 05/09	01/08 - 22/08	
Lagoon 42	2019	Tropea	12,8	8+2+1	4+2	4+1	€ 4.200	€ 5.400	€ 5.900	€ 8.000	€ 9.700	€ 4.000
Lagoon 40	New 2020	Tropea	12,4	8+2+2	4+2	4+1	€ 4.000	€ 5.000	€ 5.800	€ 7.000	€ 8.700	€ 4.000
Jeanneau S.O. 440	New 2020	Tropea	13	8+2	4	2	€ 3.200	€ 3.600	€ 4.300	€ 5.100	€ 6.200	€ 3.500
Lagoon 380 S2	2019	Tropea	11,55	8+2+1	4+1	2+1	€ 3.800	€ 4.400	€ 5.100	€ 5.900	€ 6.900	€ 4.000
Lagoon 380 S2 **	2016	Portorosa	11,55	8+2+1	4+1	2+1	€ 3.500	€ 4.200	€ 4.700	€ 5.500	€ 6.600	€ 4.000
Lagoon 400S2 **	2016	Portorosa	12,4	8+2+2	4+2	4+1	€ 3.700	€ 4.800	€ 5.400	€ 6.300	€ 8.300	€ 4.000

#### Compulsory

\*\* : Starter Pack (Final cleaning; Bed linen set (bottom sheet + top + pillowcase in each cabin); Bath towel set for each person on board); 1 gas bottle; outboard motor; welcome kit.), Tax, authorization for Egadi Islands, mooring for the first and last day - € 650

Yachts	YEAR	BASE	LENGTH	Beths	CAB.	WC	Base (Portorosa)					DEPOSIT
							A	B	C	D	E	
							01/01-19/04 12/10-31/12	20/04-07/06 28/09 - 11/10	13/06-05/07 07/09-27/09	06/07-02/08 24/08-06/09	03/08 - 23/08	
Dufour GL 520	2019	Portorosa	15,20	10+2	5	3	€ 3.400	€ 4.300	€ 4.500	€ 5.400	€ 7.000	€ 3.000
Dufour GL 460	2018	Portorosa	14,15	8+2	4	4	€ 2.400	€ 3.000	€ 3.800	€ 4.500	€ 5.200	€ 2.500
Dufour GL 460	2016	Portorosa	14,15	8+2	4	4	€ 2.300	€ 2.900	€ 3.700	€ 4.400	€ 5.100	€ 2.500
DUFOUR 390 GL	2019	Portorosa	11,94	6+2	3	2	€ 2.000	€ 2.200	€ 2.400	€ 3.100	€ 4.100	€ 2.000
Dufour GL 382	2018	Portorosa	11,25	6+2	3	2	€ 1.900	€ 2.000	€ 2.200	€ 3.000	€ 4.100	€ 2.000
Dufour GL 382	2016	Portorosa	11,25	6+2	3	2	€ 1.800	€ 1.900	€ 2.100	€ 2.700	€ 3.700	€ 2.000
Dufour GL 360	2019	Portorosa	10,73	2+1	1	1	€ 1.700	€ 1.800	€ 2.000	€ 2.300	€ 3.000	€ 2.000

# SAIL & YACHT

							Base (Palermo (Pa), Portorosa (Pr), Marsala (Ma))					
							A	B	C	D	E	
Yachts	YEAR	BASE	LENGTH	Beths	CAB.	WC	01/01 - 25/04 19/10 - 31/12	25/04 - 20/06 28/09 - 19/10	20/06 - 25/07 31/08 - 28/09	25/07 - 08/08 24/08 - 31/08	08/08 - 24/08	DEPOSIT
DUFOUR 56 Exclusive	2019	Pr/PA	17,15	10+2+1	4+1	4+1	€ 4.900	€ 5.900	€ 6.900	€ 7.900	€ 9.100	€ 4.000
DUFOUR 560 GL	2016	PA/Ma/Pr	17,15	10+2+1	4+1	4+1	€ 4.600	€ 6.300	€ 6.600	€ 7.500	€ 8.700	€ 4.000
DUFOUR 520	New 2020	Pr/PA	15,20	10+2	5+1	3+1	€ 3.350	€ 4.400	€ 4.950	€ 5.500	€ 7.000	€ 4.000
DUFOUR 520	2019	Pa/Ma/Pr	15,20	10+2	5+1	3+1	€ 3.350	€ 4.300	€ 4.950	€ 5.500	€ 7.000	€ 4.000
SUN ODYSSEY 519	2017	Pr/PA	15,75	10+2+1	5+1	3+1	€ 3.250	€ 4.200	€ 4.850	€ 5.400	€ 6.800	€ 4.000
BAVARIA 51	2010	Ma/PA	15,50	10+2	5	3	€ 2.600	€ 3.200	€ 3.800	€ 4.300	€ 6.000	€ 4.000
BENETEAU OCEANIS 48	2015	Ma/PA	14,60	10+2	5	3	€ 2.800	€ 3.600	€ 4.100	€ 4.900	€ 6.450	€ 3.000
DUFOUR 460 GL	New 2020	Pr/PA	14,15	8+2	4	4	€ 2.800	€ 3.400	€ 4.000	€ 4.800	€ 5.900	€ 3.000
DUFOUR 460 GL	New 2020	Pr/PA	14,15	8+2	4	4	€ 2.800	€ 3.400	€ 4.000	€ 4.800	€ 5.900	€ 3.000
DUFOUR 460 GL	2019	Pr/PA	14,15	8+2	4	4	€ 2.800	€ 3.300	€ 3.800	€ 4.700	€ 5.750	€ 3.000
DUFOUR 460 GL	2016	Ma/PA	14,15	8+2	4	4	€ 2.600	€ 3.100	€ 3.600	€ 4.300	€ 5.500	€ 3.000
DUFOUR 460 GL	2016	PA/Ma/Pr	14,15	8+2	4	4	€ 2.700	€ 3.100	€ 3.600	€ 4.300	€ 5.600	€ 3.000
BAVARIA 46 CRUISER	2017	PA/Ma/Pr	14,40	8+2	4	3	€ 2.800	€ 3.300	€ 3.700	€ 4.500	€ 5.750	€ 3.000
BENETEAU OCEANIS 45	2018	PA/Ma/Pr	13,94	8+2	4	2	€ 2.800	€ 3.200	€ 3.900	€ 4.700	€ 5.450	€ 3.000
JEANNEAU ODYS. 439	2012	Ma/PA	13,34	8+2	4	2	€ 2.250	€ 2.650	€ 3.050	€ 3.900	€ 5.000	€ 3.000
MORE 40	2016	Ma/PA	11,23	6+2	3	2	€ 1.950	€ 2.250	€ 2.500	€ 3.250	€ 4.050	€ 2.000
DUFOUR 390 GL	2019	Pr/PA	11,94	6+2	3	2	€ 2.000	€ 2.250	€ 2.500	€ 3.250	€ 4.050	€ 2.000
DUFOUR 382 GL	2016	Ma/PA	11,23	6+2	3	2	€ 1.900	€ 2.200	€ 2.400	€ 3.100	€ 3.700	€ 2.000
DUFOUR 360	New 2020	Ma/PA	10,73	4+2	2	1	€ 1.400	€ 1.700	€ 1.850	€ 2.300	€ 3.000	€ 2.000
DUFOUR 360	2018	Pr/PA	10,73	4+2	2	1	€ 1.400	€ 1.700	€ 1.850	€ 2.300	€ 3.000	€ 2.000
Cat Fontaine Pajot Lucia	2019	PA/Ma/Pr	11,73	8+2	4	2	€ 2.600	€ 4.650	€ 5.300	€ 6.500	€ 7.200	€ 4.000
Catamaran Dufour 48	New 2020	Pr/PA	14,7	8+2+1+1	4+2	4+1	€ 6.000	€ 8.000	€ 9.000	€ 11.500	€ 13.600	€ 4.000
Catamaran Lagoon 450	2011	Ma/PA	13,96	8+2+1+2	4+2	4+1	€ 4.500	€ 5.500	€ 6.000	€ 7.600	€ 8.900	€ 4.000

Base: PA - Palermo; Pr - Portorosa (Messina); Ma - Marsala (Trapani)

							Base (Pozzuoli, Salerno, Porto Pozzo, Capo D'Orlando)					
							A	B	C	D	D	E
Yachts	YEAR	BASE	LENGTH	Beths	CAB.	WC	25/04 - 09/05 26/09 - 31/12	09/05 - 30/05 12/09 - 26/09	30/05 - 20/06 29/08 - 12/09	20/06 - 25/07 22/08 - 29/08	25/07 - 01/08	01/08 22/08
Lagoon 500 *	2011 refit 2017	Porto Pozzo	15,5	10+2+1+1	5+1	5+1	€ 6.500	€ 7.500	€ 8.500	€ 9.500	€ 11.000	€ 13.000
Lagoon 450 *	2016	Capo D'orlando	13,96	8+2+2	4+2	4+1	€ 5.000	€ 6.000	€ 7.000	€ 8.000	€ 9.000	€ 10.000
Lagoon 450	2014	Pozzuoli Salerno	13,96	8+2+2	4+1+1	4+1	€ 4.000	€ 5.000	€ 6.000	€ 7.000	€ 8.000	€ 9.000
Lagoon 450	2019	Capo D'orlando	13,96	8+2+2	4+2	4+1	€ 6.000	€ 7.000	€ 8.000	€ 9.000	€ 10.000	€ 11.000
Lagoon 46	New 2020	Porto Pozzo Salerno	13,96	8+2+2	4+1+1	4+1	-	-	€ 10.000	€ 11.000	€ 11.000	€ 13.000

\* Mandatory: only with our Skipper € . 200 x day

Yachts	YEAR	BASE	LENGTH	Beths	CAB.	WC	Base (Sardegna, Campania, Sicilia)					DEPOSIT
							A	B	C	D	E	
							01/01 - 31/05 21/09 - 31/12	01/06 - 22/06 31/08 - 21/09	22/06 - 31/08			
Cat Lagoon 50	2019	Sardegna Campania Sicilia	11,97	10+2	5+1	4+1	€ 10.500	€ 12.500	€ 14.500			€ 3.000

INCLUDED:	NOT INCLUDED:
<ul style="list-style-type: none"> <li>VAT</li> <li>All Risk and RC insurance</li> </ul>	<ul style="list-style-type: none"> <li>COMFORT PACKAGE - € 2.400, 2 crews, final cleaning, courtesy set</li> <li>Ortigia, bed and bath linens (including bathrobes and beach towels), 2 SUP, snorkeling equipment, submarine Dolphin SeaDoo, trolling equipment, dinghy, Jobe Water Carpet, Jobe Stimmel board, Airstream two seats</li> <li>Supplement € 1,000 / per week for 9/10 people</li> <li>Transfers from / to airport</li> <li>Ports and parks</li> <li>Fuel boat and tender</li> <li>Galley and drinks (also for the crew)</li> <li>APA 20% (Advance Provisioning Allowance)</li> <li>Security deposit € 3,000 (Visa or credit card pre-authorization MasterCard)</li> </ul>

Yachts	YEAR	BASE	LENGTH	Beths	CAB.	WC	Base (Castellamare, Milazzo)					DEPOSIT
							A	B	C	D	E	
							01/01 - 24/04 19/10 - 31/12	24/04 - 01/06 14/09 - 19/10	01/06 - 22/06 24/08 - 14/09	23/06 - 27/07	27/07 - 24/08	
Cat Lagoon 500**	2011 refit 2018	Milazzo	15,50	8+2 CREW	4+1	4+1	€ 6.500	€ 8.500	€ 10.000	€ 12.000	€ 14.500	€ 3.000

INCLUDED:	NOT INCLUDED:
<ul style="list-style-type: none"> <li>VAT</li> <li>All Risk and RC insurance</li> </ul>	<ul style="list-style-type: none"> <li>COMFORT PACKAGE - € 2,400 - 2 crew, final cleaning, bed linen and bathroom (including bathrobes and beach towels), Ortigia courtesy set, 2 SUP, 1 canoe, snorkeling equipment, trolling equipment, submarine Dolphin SeaDoo, tender</li> <li>Transfers from / to airport</li> <li>Ports and parks</li> <li>Fuel boat and tender</li> <li>Galley and drinks (also for crew)</li> <li>APA 20% (Advance Provisioning Allowance)</li> <li>Security deposit</li> </ul>

Yachts	YEAR	BASE	LENGTH	Beths	CAB.	WC	Base (Campania, Sicilia)			DEPOSIT
							A	B	C	
							01/01 - 31/05 21/09 - 31/12	01/06 - 22/06 31/08 - 21/09	22/06 - 31/08	
Cat Lagoon 52 F **	2016	Capo D'Orlando	15,85	10+2/3 crew	5+2	4+1	€ 13.000	€ 15.000	€ 18.000	€ 3.000

INCLUDED:	NOT INCLUDED:
<ul style="list-style-type: none"> <li>VAT</li> <li>All Risk and RC insurance</li> </ul>	<ul style="list-style-type: none"> <li>COMFORT PACKAGE € 3.000 - 3 crews, final cleaning, Ortigia courtesy set, bed and bath linen (including bathrobes and beach towels), 2 SUP, snorkeling equipment, Dolphin SeaDoo submarine, trolling equipment, tender, Jobe Water Carpet, Jobe Stimmel board, Airstream two seats</li> <li>Supplement € 2,000 / per week for 9/10 people (fifth cabin)</li> <li>Jet-Ski € 100 / hour or part of an hour + fuel</li> <li>Flyboard € 200 / hour or fraction of an hour + fuel</li> <li>Transfers from / to airport</li> <li>Ports and parks</li> <li>Fuel boat and tender</li> <li>Galley and drinks (also for the crew)</li> <li>APA 20% (Advance Provisioning Allowance)</li> <li>Security deposit € 3,000 (Visa or Mastercard credit card pre-authorization)</li> </ul>

									Base (Campania, Sardinia)					
									A	B	C			
Yachts	YEAR	BASE	LENGTH	Beths	CAB.	WC	01/01 - 31/05 21/09 - 31/12	01/06 - 22/06 31/08 - 21/09	22/06 - 31/08		DEPOSIT			
Cat Lagoon 52 F **	2016	Castellammare Portisco	15,85	8+2 crew	4+2	4+1	€ 12.000	€ 14.000	€ 17.000		€ 3.000			

INCLUDED:	NOT INCLUDED:
<ul style="list-style-type: none"> <li>VAT</li> <li>All Risk and RC insurance</li> </ul>	<ul style="list-style-type: none"> <li>COMFORT PACKAGE - € 2,700 2 crew, final cleaning, courtesy set Ortigia, bed and bath linens (including bathrobes and beach towels), 2 SUPs, snorkeling equipment, Dolphin SeaDoo submarines, trolling equipment, tender</li> <li>Transfers from / to airport</li> <li>Ports and parks</li> <li>Fuel boat and tender</li> <li>Galley and drinks (also for the crew)</li> <li>Wi-Fi € 25 for 7 gigabytes</li> <li>APA 20% (Advance Provisioning Allowance)</li> <li>Security deposit € 3,000 (Visa or Mastercard credit card pre-authorization)</li> </ul>

									Base (Campania, Sicilia)					
									A	B	C			
Yachts	YEAR	BASE	LENGTH	Beths	CAB.	WC	01/01 - 01/06 01/09 - 28/09	01/06 - 22/06 31/08 - 28/09	22/06 - 31/08		DEPOSIT			
Cat Lagoon 560 **	2011	Salerno Capo D'Orlando	17,07	8+2 crew	4+2	4+2	€ 17.000	€ 18.000	€ 20.000		€ 3.000			

INCLUDED:	NOT INCLUDED:
<ul style="list-style-type: none"> <li>VAT</li> <li>All Risk and RC insurance</li> <li>Tender</li> </ul>	<ul style="list-style-type: none"> <li>COMFORT PACKAGE € 3,000 2/3 crew, final cleaning, bed linen and bathroom (including bathrobes and beach towels), water games (equipment trolling, snorkeling equipment, SUP, water ski)</li> <li>Transfers from / to airport</li> <li>Ports and parks</li> <li>Fuel boat and tender</li> <li>Galley and drinks (also for the crew)</li> <li>APA 25% (Advance Provisioning Allowance)</li> <li>Security deposit € 3,000 (Visa or Mastercard credit card pre-authorization)</li> </ul>

									Base (Sicilia)					
									A	B	C			
Yachts	YEAR	BASE	LENGTH	Beths	CAB.	WC	01/01 - 01/06 28/09 - 31/12	01/06 - 29/06 31/08 - 28/09	29/06 - 31/08		DEPOSIT			
Cat Lagoon 620 **	2014	Capo D'Orlando	18,90	8 + 2 crew	4+2	4+2	€ 25.000	€ 27.000	€ 28.000		NO			

INCLUDED:	NOT INCLUDED:
<ul style="list-style-type: none"> <li>VAT</li> <li>All Risk and RC insurance</li> <li>3 crew</li> <li>Set of bed / bath linen</li> <li>Final cleaning</li> <li>Water games</li> </ul>	<ul style="list-style-type: none"> <li>Ports and parks</li> <li>Transfers from / to airport</li> <li>Fuel boat and tender</li> <li>Galley and drinks (also for the crew)</li> <li>APA 20% (Advance Provisioning Allowance)</li> </ul>

									Base (Campania, Sicilia)					
									A	B	C			
Yachts	YEAR	BASE	LENGTH	Beths	CAB.	WC	01/01 - 27/04 02/11 - 31/12	27/04 - 29/06 31/08 - 02/11	29/06 - 31/08		DEPOSIT			
Cat Lagoon 620 **	2019	Salerno Capo D'Orlando	18,90	8 + 3 crew	4+2	4+2	€ 25.500	€ 28.750	€ 31.000		APA	€ 3.000		

INCLUDED:	NOT INCLUDED:
<ul style="list-style-type: none"> <li>IVA</li> <li>Assicurazione All Risk e RC</li> </ul>	<ul style="list-style-type: none"> <li>Supplement for 9/10 pax (fifth cabin) + 10% of the week cost</li> <li>Jet-ski € 100 / hour or part of an hour + fuel</li> <li>Transfers from / to airport</li> <li>Ports and parks</li> <li>Fuel boat and tender</li> <li>Galley and drinks (also for the crew)</li> <li>APA 25% (Advance Provisioning Allowance)</li> <li>Security deposit € 3,000 (Visa or Mastercard credit card pre-authorization)</li> </ul>
<b>NOT INCLUDED:</b> <ul style="list-style-type: none"> <li>COMFORT PACKAGE € 3.300 3/4 crew, final cleaning, bed linen and bathroom (including bathrobes and beach towels), set of Acque di Parma, tender, trolling equipment, SUP, snorkeling equipment, Dolphin SeaDoo submarines, diving and refill tanks compressor</li> </ul>	

# SAIL & YACHT

 **SHIPBROKER  
CONSULTING LTD**



THE FOLLOWING PRICELIST MAY UNDERGO CHANGES AND UPDATES; Contact always us by email [sailandyacht@gmail.com](mailto:sailandyacht@gmail.com)

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Qualified Maritime Mediator, registered in the Register of Maritime Mediators of the Naples Chamber of Commerce, Italy  
Date 12/02/2015, N.204